

## Message Text

UNCLASSIFIED

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ACTION ARA-14

INFO OCT-01 ISO-00 EB-08 /023 W

-----010767 040547Z /13

R 031729Z MAY 78

FM AMEMBASSY QUITO

TO USDOC WASHDC

INFO SECSTATE WASHDC 8120

AMCONSUL GUAYAQUIL POUCH

UNCLAS QUITO 2945

E.O. 11652: N/A

TAGS: BENC, EC

SUBJECT: MAJOR PROJECT - HEADQUARTERS EXPANSION FOR EMPRESA  
ELECTRICA QUITO

REF: (A) STATE 99758 (B) STATE 78735

1. DESIGN WORK HAS NOT YET BEEN CONTRACTED FOR THE NEW  
HEADQUARTERS FOR THE EMPRESA ELECTRICA QUITO (EEQ); HOWEVER,  
A PUBLIC TENDER FOR THIS PURPOSE IS EXPECTED IN LATE MAY.

2. ECUADOREAN LAW REQUIRES THAT A LEGALLY ESTABLISHED  
ECUADOREAN FIRM PARTICIPATE IN SUCH DESIGN WORK. THUS, IN  
ORDER TO PARTICIPATE, SKIDMORE, OWINGS AND MERRILL (SOM)  
WOULD EITHER HAVE TO ESTABLISH ITSELF IN ECUADOR, OR  
ASSOCIATE WITH AN ALREADY ESTABLISHED FIRM.

3. SOMETIME DURING 1979, EEQ PLANS TO RELOCATE ITS HEAD-  
QUARTERS TO A 7,000 M2 SITE. TOTAL ESTIMATED VALUE OF THE  
PROJECT IS US\$6 MILLION. EEQ WOULD BE THE OWNER OF THE  
BUILDING AND OCCUPY ONE WING. OTHER AREAS OF THE BUILDING  
WOULD BE LEASED AS OFFICES AND SHOPS.

4. SOM SHOULD CONTACT ING. LUZURIAGA, GENERAL MANAGER  
OF EEQ. HE IS FLUENT IN ENGLISH, BUT PREFERENCES SPANISH.

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A GOOD SOURCE OF BACKGROUND INFORMATION IS ING. HERNANDEZ,  
MANAGER OF ENGINEERING AND CONSTRUCTION OF EEQ, WHO WILL  
ARRIVE IN WASHINGTON MAY 14 AS PER REFTEL B.

5. IF EMBASSY CAN BE OF FURTHER ASSISTANCE, PLEASE  
ADVISE. PLEASE KEEP EMBASSY UPDATED.

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**Decapton Date:** 01 jan 1960  
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**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014